





leading partners

>€675m

investment attracted to start-ups

>2,000

full-time jobs **created**

17,000

participants in our education activities























3,100

graduates

1500+
innovative

start-ups



climate funding leveraged



new products and services



Agenda for the Day

9:00-9:30am – Introductions & Warm Up

9:30 – 10:30am – Working Session – Identifying problems & Challenges

10:30-10:45am – *Coffee Break*

10:45 – 1pm – Working Sessions – Innovation Thinking, Case Studies & Developing project ideas

1pm-2pm – *Lunch*

2pm-3:30pm – Working Sessions – Developing Project Ideas & Next Steps





WORKING SESSION 1 *Identifying Problems – 30 minutes*



Work rapidly and don't overthink it!

The goal is quantity – we will sift later

Examples:

- -farmers unable to access finance to invest in their own futures
- -city planners don't have good enough risk information to adapt



WORKING SESSION 1 *Identifying Problems – 30 minutes*

3 minutes - On your own think 12 minutes - in a pair 15 minutes - with the whole table

Write one note per idea

If it feels a little uncomfortable, you're doing it right. Comfort kills Ambition.





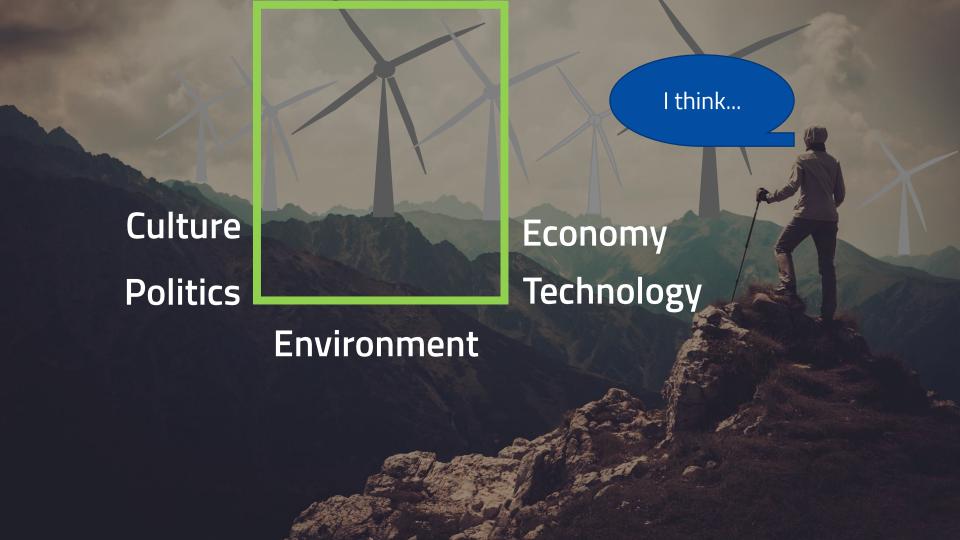
Innovation processes

Entrepreneurial: Idea – prototype – customer research – iterate

Problem based: Problem scoping/refining – solution scoping/refining – resource scoping/refining implementation methods scoping/refining

System: mapping – empathy – visioning - backcasting







Types of Innovation

New (not tried before) vs **Better** (introducing something better)

Point solutions - Addressing a specific need e.g. water shortages affecting a particular crop

- Focused
- Specific, stand-alone projects

Systems challenges e.g. how do we help farmers across a country build their resilience to droughts?

- Broader
- Multiple, connected projects, e.g. technology, policy, finance





Some Entrepreneurs





Through various water use efficiency mechanism Instant-save has thus far helped organizations and communities save over 50 million litres of potable water improving property net operating income and maintenance costs, ultimately improving water security for Jamaica.





Produce a variety of construction items using recycled PET bottles, Styrofoam and other recyclables.
Our construction materials are great insulators and will assist in lowering your energy bill.

Climate-KIC – Irrigation Examples



SPONSH (Portugal) – a 'sponge' fabric that absorbs moisture during the night and squeezes it out during day to water high value crops in water stressed regions



Barsha Pump (Nepal) – irrigation pump powered by streams and rivers to water nearby lands without need for electricity.



WINnERS

Weather-risk insurance / financing for smallholder farmers in Tanzania & East Africa

Innovations include;

- Use of AI / machine-learning and open source climate data
- Financing frameworks to keep cost to farmers very low
- Partnerships between Government, Banks, Insurers, Supermarkets, Farming Collectives

Currently 40,000 farmers covered in Tanzania, expanding to several more countries in East Africa.









WORKING SESSION 2 Who do we need in the room to understand this problem and possible solutions?

WORKING SESSION 2 Identifying the system and levers at play



Examples:

- -Enterprises, SMEs, Startups,
- -NGOs
- -Government departments/bureaus
- -Universities
- -Investors/banks
- -Citizens



Levers:

- -Technology
- -Communication
- -Behaviour & Culture
- -Education
- -Information and Tools

WORKING SESSION 2



Set of problems at each table

15 minutes at your table group: craft problem statement identify stakeholders & levers

2 x 10 minutes World Café rounds 10 minutes to finalise

Complete the flipchart

The Problem Statement

Refugee women and men are unable to access finance

to invest in own futures – excluded from financial services, perceived as higher risk, due to lack of recognised credit history.

WORKING SESSION 3 Designing a solution



Working at your tables as a group consider solution elements — Don't be constrained by what is not there — try to think What if....?

1 minutes - On your own think

10 minutes – in a pair

12 minutes – with the whole table

30 min before lunch and continue after lunch



Working Session 3 continued Elements of a concept note – Fundamentally same as normal one

- What is the problem you are trying to solve?
- Why are existing solutions not effective?
- What exactly is new and different about your proposed approach?
- Explain the logic behind the new approach
- How would you scale/replicate this project if successful?
- How will you and others learn from this project?



WORKING SESSION 3

Get Specific

WHO will do WHAT by WHEN?

Title
Problem Statement
Vision
Solution
KP<u>Is</u>
3 -6 - 12 mo action plan

Complete the flipchart

Team Hope presents....

TRUEST

The Problem Statement

Refugee women and men (as well as other vulnerable groups in local/host country) are unable to access finance to invest in own futures – excluded from financial services, perceived as higher risk, due to lack of recognised credit history.

Vision & Solution

Headline – TRUEST, a new mobile platform to develop financial track-record targeted to refugees

Solution – digital platform to:

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financial identification – previous and future bankability
build credit history – reduce risk of default
enable access to financial services
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KPIs

- # partners (e.g. Fls, utilities) sharing data to platform
- # people with credit history day 0
- # people with credit history year 2
- # financial services provided eg # of loans, savings accounts, insurance
- # service add-ons

The actions

Establish fit of solution – with refugee men and women population Design use cases through pilots – for evidence base Now (Research and NGO)

3 contexts –

Technical solution design -> Start-ups

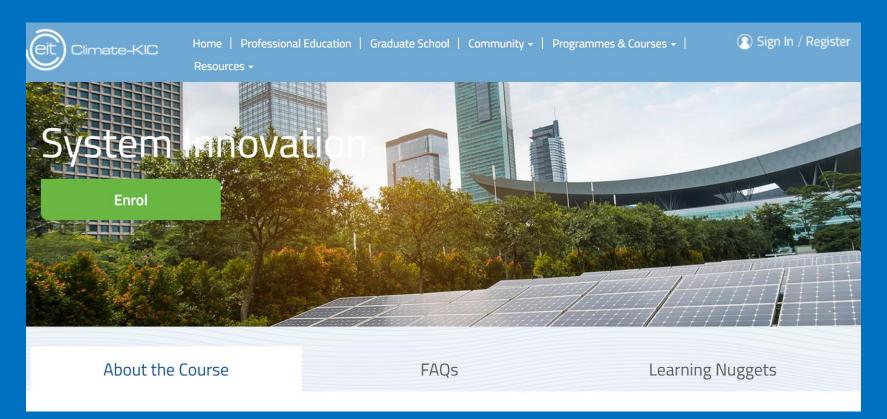
Implementation design -> Partners needed – NGOs (, Research, Local FIs,

Education and ADvocacy - Financial Literacy and Value of Maintaining a Good Credit History

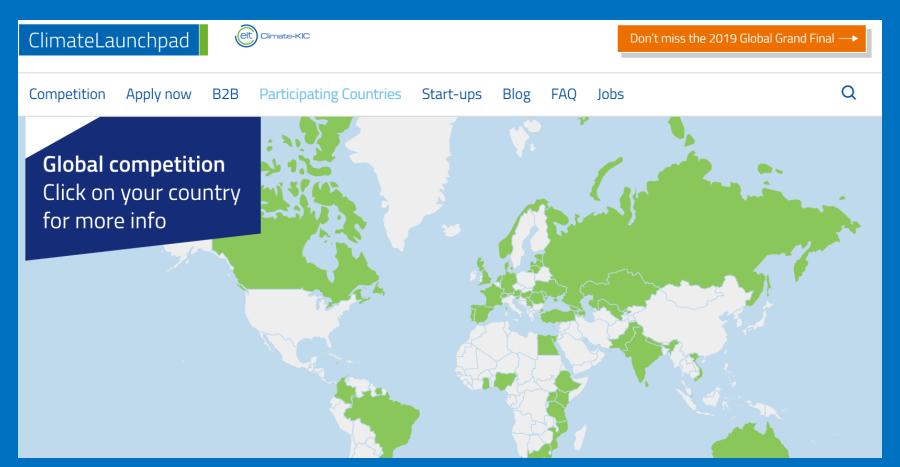
Regulation

When? 1 year for testing, 3 year for roll-out

https://learning.climate-kic.org/en/programmesand-courses/system-innovation-2



ClimateLaunchpad





Thank you!

Let us know if you would like a one-to-one discussion on your idea.

Contact: neil.walmsley@climate-kic.org